



Franklin County Sheriff's Office

1016 N. 4th Ave
Pasco, WA 99301
509-545-3501

Invoice No. 2018DRONE

INVOICE

Customer

Name Franklin County Emergency Management
Address
City Pasco State WA ZIP 99301
Phone

Date 12/31/2018

Order No.

Rep

FOB

Qty	Description	Unit Price	TOTAL
1	Grant Reimbursement for Drone see attached invoice	\$21,059.00	\$21,059.00

Payment Details

- ☐ Cash
☒ Check
☐

SubTotal	\$21,059.00
Shipping & Handling	\$0.00
Taxes	State
TOTAL	\$21,059.00

Office Use Only

PLEASE MAKE CHECKS PAYABLE TO THE FRANKLIN CO SHERIFF'S
OFFICE

Neat Brands, LLC
19850 Nordhoff Place
Chatsworth, CA 91311
accounting@neatbrandscorp.com



INVOICE

BILL TO

Franklin County Sheriffs Office
Marcus Conner
Franklin County Sherrffs Office
PO: DRONE2018
1016 North 4th Avenue
D-201
Pasco, Washington, 99301
P.O. DRONE2018)

SHIP TO

Franklin County Sheriffs
Office
Marcus Conner
Franklin County Sherrffs
Office PO: DRONE2018
1016 North 4th Avenue
D-201
Pasco, Washington, 99301
P.O. DRONE2018)

INVOICE # 200000774**DATE** 11/14/2018**DUE DATE** 12/14/2018**TERMS** Net 30**SHIP DATE**

11/14/2018

SHIP VIA

UPS

TRACKING NO.

1Z16094R4293666617

ACTIVITY	QTY	RATE	AMOUNT
Sales-Enterprise DJI Matrice 210 Drone	2	7,999.00	15,998.00
Sales-Enterprise FREE - Dronefly Drone Landing Pad	1	0.00	0.00
Sales-Enterprise FREE - High Quality LiPo Safety Bag (9 x 11.5)	1	0.00	0.00
Sales-Enterprise DJI Matrice 200 - 1760S Quick-Release Propellers (Part No.4)	4	21.00	84.00
Sales-Enterprise DJI Matrice 200 - Propeller Mounting Plate (Part No.5)	8	15.00	120.00
Sales-Enterprise Night Operations Strobe Light Kit (For Matrice 210)	2	149.99	299.98
Sales-Enterprise DJI Inspire 2 - Remote Controller (Part No.4)	2	689.00	1,378.00
Sales-Enterprise DJI Matrice 200 - TB55 Intelligent Flight Battery (7660mAh)	12	369.00	4,428.00
Sales-Enterprise DJI Zenmuse XT2 R 336 13MM (30hz)	2	7,799.00	15,598.00
Sales-Enterprise DJI Zenmuse Z30	2	2,999.00	5,998.00
Sales-Enterprise Firmware Upgrade Service	2	45.00	90.00
Sales-Enterprise GoProfessional Cases DJI Matrice 200 Case	2	739.00	1,478.00
Sales-Enterprise DroneDeploy Pro - Annual Subscription	1	999.00	999.00

ACTIVITY	QTY	RATE	AMOUNT
Sales-Enterprise	1	65.00	65.00
Hazardous Materials Handling			
Sales-Enterprise	1	289.00	289.00
GoProfessional Cases DJI Matrice 200/210 12 Battery Case			
Sales Tax-Washington	1	3,548.89	3,548.89
sales tax washington			

SUBTOTAL	50,373.87
DISCOUNT	-4,516.29
SHIPPING	1.00
TOTAL	45,858.58
BALANCE DUE	\$45,858.58

Submitted to be Paid - 520
Initial: *Ln* Date: *12-28-18*



FEMA

October 4, 2018

Bret Daugherty
Adjutant General
Washington Military Department
20 Aviation Drive
Camp Murray, WA 98430-5122

Dear Adjutant General Daugherty:

The Federal Emergency Management Agency (FEMA) has reviewed your request, submitted on behalf of the Franklin County Sheriff's Office, to purchase two small-unmanned aircraft systems (SUAS), using \$46,954 of the fiscal year 2017 Homeland Security Grant Program (HSGP) award EMW-2017-SS-00101. This equipment meets the requirements detailed in the program guidance and is hereby approved for uses consistent with the terms of the HSGP award.

The period of performance of this FY 2017 HSGP award ends on August 31, 2020. This SUAS approval does not guarantee approval of an extension to the period of performance of the grant should the project not be completed on schedule. Future extensions will only be considered due to exceptional circumstances.

As a reminder, per the Grant Programs Directorate Information Bulletin No. 426, Sections B.5 and B.6 (Nov. 1, 2017), and the Authorized Equipment List, Item #03OE-07-SUAS, licensing, registration fees, insurance and all ongoing operational expenses are the responsibility of the recipient or local units of government and are not allowable under these grant programs. In using the SUAS, the recipients and sub recipients must adhere to their policies and procedures to safeguard individuals' civil rights and civil liberties. This approval does not constitute an endorsement of the non-Federal entity's policies and procedures for use of the SUAS.

FEMA notes that the vendor quote submitted in your request referenced a DJI product. In light of the network traffic inside and outside of the continental United States, we recommend operating the selected SUAS in a manner that prevents possibly sensitive data from having the opportunity to be sent off-site. A concept of operation for such procedures will be provided by email. This letter does not constitute an endorsement of any third-party vendor and FEMA also reminds you that all grant-funded procurements must be executed in a manner compliant with the Federal procurement standards at 2 C.F.R. §§ 200.317 – 200.326.

FEMA is advising its recipients and sub recipients that use of HSGP funds for UAS that there is a general privacy concern related to the use of this equipment if the data collected by the SUAS is transmitted to servers not under the control of the operator. It has been reported that some manufacturers of SUAS encrypt data and send that data to servers outside the United States. The U.S. Department of Homeland Security's Privacy Office suggests the non-Federal entity fully explore data transmission and storage issues with vendors to reduce the possibility of data breaches.

Any future SUAS equipment requests must also be submitted to the Grant Programs Directorate for prior approval under the requirements of Information Bulletin No. 426. Please contact your Program Analyst, George L. Mitchell at (202) 786-9886 if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "C. Logan", with a horizontal line extending to the right.

Christopher P. Logan
Acting Assistant Administrator for Grant Programs

CC: Thomas Balint, Acting Deputy Assistant Administrator for Grant Programs
Mike O'Hare, Regional Administrator, Region X
Stacey Street, Director, Grant Operations
C. Gary Rogers, Director, Preparedness Grants Division
David Smith, Office of Chief Counsel Region X
Chris Jonientz-Trisler, Grants Division Director, Region X

Marcus Conner

From: Mitchell, George <george.mitchell@fema.dhs.gov>
Sent: Thursday, October 4, 2018 4:44 AM
To: Alston, Michael A. (MIL)
Cc: Rajceovich, Timothy J (MIL); Wardell, Sierra (MIL)
Subject: RE: Washington State SUAS Waiver Request - Franklin County Sheriff's Office

Michael,

Per the approval letter, below you will find the referenced concept of operations.

Recommended CONOP for use of DJI Inspire 1 UAS at sensitive facilities

- Remove the SD card that is glued onto the main flight controller PCB. This card stores flight telemetry but is not required for flight operations. This procedure is tricky but can be performed with simple hand tools and only needs to be done once per aircraft
 - Identify a tablet for use with DJI UAS operations, which does not have a cellular radio equipped.
- Use only this tablet to connect to the UAS

- **Always** keep the tablet in airplane mode with Wi-Fi explicitly turned off with the one exception of needing to update the DJI GO app or the remote controller firmware (see below)
- If the DJI GO app needs to be updated on the tablet, perform the following steps:
 - Factory reset the tablet, destroying any possibly sensitive data onboard
 - Ensure that tablet is disconnected from the UAS
 - Turn on Wi-Fi and download the latest DJI GO app to the tablet
 - Turn off Wi-Fi **before** connecting the tablet to the remote controller or powering on the UAS
- If the remote controller firmware needs to be updated, first follow the instructions above for factory resetting the tablet and downloading the latest DJI GO app. Once this is complete, perform the following steps:
 - Ensure that UAS aircraft is off
 - Turn the tablet's Wi-Fi back on
 - Connect the tablet to the remote controller via USB
 - Within the DJI GO app, go to Camera View > System Status bar > Overall Status. Tap "Download the firmware update package" to download the firmware. If the option exists to turn off Wi-Fi before starting the actual update, do so. The status LED on the remote controller will blink green when the update is complete
 - Turn Wi-Fi back off
- After **every** flight campaign, remove the flight imagery SD card from the camera, empty it, then factory-reset the tablet, re-download, and install the DJI GO app.

Following these recommendations ensures the aircraft is never connected to a network-enabled device and that any sensitive data that ends up on the tablet is wiped before network connectivity is established. The possibilities for circumventing these security measures are unlikely:

- Data could be stored in the remote controller and made available during a remote controller firmware update (which requires the tablet to be connected to the network and the remote controller

simultaneously). A hardware/firmware reverse engineering of the remote controller and DJI GO app would determine if this were possible.

- The processor or file system in the SD cards used to transport data between the UAS and networked computers could be co-opted to exploit vulnerabilities in the computers and allow data transmission via the computer's network connection. This is exceedingly unlikely but a full hardware/firmware reverse engineering of the UAS aircraft would determine if such an attack were possible.

Please call or email if you have any concerns or questions.

Sincerely,

George

George L. Mitchell
Program Analyst
DHS-FEMA-GPD
400 C Street S.W., 3N
Washington, D.C. 20472-3635
Office: 202-786-9886
george.mitchell@fema.dhs.gov

From: Mitchell, George
Sent: Thursday, October 4, 2018 6:56 AM
To: Alston, Michael A. (MIL) <Michael.Alston@mil.wa.gov>
Cc: Rajceвич, Timothy J (MIL) <Timothy.Rajceвич@mil.wa.gov>; 'Wardell, Sierra (MIL)' <Sierra.Wardell@mil.wa.gov>; Logan, Christopher <Christopher.Logan@fema.dhs.gov>; Balint, Thomas <Thomas.Balint@fema.dhs.gov>; Street, Stacey <Stacey.Street@fema.dhs.gov>; Rogers, C Gary <CGary.Rogers@fema.dhs.gov>; Smith, David S <david.s.smith@fema.dhs.gov>; Jonientz-Trisler, Chris <Chris.Jonientz-Trisler@fema.dhs.gov>
Subject: Washington State SUAS Waiver Request - Franklin County Sheriff's Office

Michael,

Please see the attached Franklin County Sheriff's Office FY17 SUAS, waiver request, approval letter.

Call or email if you have additional concerns or questions.

Sincerely,

George

George L. Mitchell
Program Analyst
DHS-FEMA-GPD
400 C Street S.W., 3N
Washington, D.C. 20472-3635
Office: 202-786-9886
george.mitchell@fema.dhs.gov

Marcus Conner

From: Dale Hylton <dale.hylton@blueskiesdronerental.com>
Sent: Tuesday, October 9, 2018 2:15 PM
To: Marcus Conner
Subject: [Suspect] Quote / Invoice Matrice 210 Series Package

Importance: Low



INVOICE #D116

Here is your quote / invoice. Contact us at contact@blueskiesdronerental.com with any questions or revisions needed.

Sergeant Conner,

Attached is a quote for the items you requested. One change is the addition of 2 WB37 batteries (you listed them as WB36 incorrectly). The normal kits comes with 2 WB37 batteries but if you fly more than 3-4 missions you will be required to recharge these batteries for the remote and the screen and have no way to operate the drone while they are recharging.

Let me know if you have any other questions.

Dale

[Complete your purchase](#)

or [Visit our store](#)

Order summary



DJI Matrice 210 Quadcopter × 1

~~\$7,999.00~~

\$7,199.10



MATRICE 200 TB55 M200 Intelligent Flight Battery × 4

~~\$1,476.00~~

\$1,402.20



MATRICE 200-PART04-1760S Quick Release Propeller × 2

~~\$38.00~~

\$36.10



DJI Matrice 200/210 Case × 1

~~\$719.00~~

\$683.05



Flir XT2 336 Resolution - 30hz - 13mm × 1

~~\$7,900.00~~

\$7,505.00



DJI Zenmuse Z30 Camera × 1

~~\$2,999.00~~

\$2,549.15



Drone Deploy × 1
1-Year Business

\$2,999.00

- 2,000



LIGHTING KIT FOR DJI MATRICE 210 DRONE (ALSO FITS 100, 200, 600) × 1

\$189.99



DJI Inspire 2 PART 04 Remote Controller × 1

\$549.00



WB37 Intelligent Battery × 2

\$118.00

Subtotal **\$23,230.59**

Shipping **\$0.00**

WA State Tax **\$1,509.99**

Pasco Municipal Tax **\$487.84**

Total **\$25,228.42 USD**

Customer information

Shipping address

Marcus Connor

Franklin County Sheriff's Office

1016 N. 4th Avenue

#D201

Pasco WA 99301

United States

Billing address

Marcus Connor

Franklin County Sheriff's Office

1016 N. 4th Avenue

#D201

Pasco WA 99301

United States

If you have any questions, reply to this email or contact us at
contact@blueskiesdrone rental.com

[Click here to download your PDF Quote](#)



Quote

Created Date
27 Jul 2018

Ref
RMUS_QT_5071

Customer PO No

Created By
Jace Nelson

Quote Expiration Date
09 Nov 2018

Customer:
Franklin County Washington Sheriff's
Marcus Conner

Ship To:
Franklin County Washington Sheriff's
Marcus Conner

Code	Item	Qty	Unit Price	Discount	Sub Total
DJI-M210	RMUS Custom Public Safety M210 <i>Includes aircraft body, Cendence remote controller with 7.85" Crystalsky monitor, four (4) pairs of props, one pair of propeller mounting plates, two (2) TB55 batteries, two (2) TB50 batteries, TB50/TB55 battery wall charger, TB50/TB55 charging hub, power cable, two (2) WB36 batteries for Crystalsky monitor, WB36 battery charging hub, USB cable (with double A ports), micro SD card (16GB), upper gimbal mount system, dual downward gimbal mount system, single downward gimbal mount system, external GPS mount (for upper gimbal mount system), vision system calibration plate, three gimbal dampeners, carrying case, four (4) battery insulation stickers. custom RMUS Remotely Triggered Public Safety Lighting System, RMUS Remote Pilot Package, RMUS Ready to Deploy Training Videos, RMUS Law Enforcement Best Practices Document, RMUS Configuration (includes Airworthiness Test, Assembly, Firmware Updates, and Calibration by FAA Certified Remote Pilot) and RMUS Industrial/Public Safety Customer Service Package.</i>	1	\$6,999.00		\$6,999.00
DJI-TB55	DJI Matrice M200 TB55 Battery <i>All aircraft batteries are initialized, tested, charged, checked for proper function and firmware updated as needed prior to shipping</i>	84	\$354.00		\$2,832.00 1416.00
DJI-ZXT2B13FR	DJI Zenmuse XT2 (336x256 13mm 30hz)	1	\$7,399.00		\$7,399.00
DJI-Z30	DJI Zenmuse Z30 Camera	1	\$2,799.00		\$2,799.00
DJI-M200-Prop	DJI M200 Propeller Set (1CW, 1CCW)	2	\$19.00		\$38.00
DJI-M200-PROPMOUNT	DJI M200 Propeller Mounting Plates	2	\$12.00		\$24.00

RMUS LLC
595 North 1250 West Suite 3
Centerville, UT 84014

801-316-3250
sales@rmus.com
accounting@rmus.com



GPC-DJI-MATRICE-200-1	GPC DJI Matrice M200 Series Case	1	\$699.00	\$699.00
DJI-CENDENCE-REMOTE	DJI Cendence Remote Control <i>Inspire 2 controller</i>	1	\$919.00 <i>659</i>	\$919.00
DJI-CSKY-785	DJI Crystal Sky 7.85 inch	1	\$599.00	\$599.00
DJI-CRSKY-BATTERY	Crystal Sky Spare Battery	3	\$69.00	\$207.00
DJI-INSPIRE2-P8	DJI M200/Inspire 2 Intelligent Flight Battery Charging Hub	1	\$99.00	\$99.00
DJI-INSPIRE2-P7	DJI 180W Power Adapter (Without AC Cable)	2	\$69.00	\$138.00
DJI-INSPIRE1-P04	DJI Inspire 1 180-Watt AC Power Adaptor Cable (US)	2		
	Thermal Inspection by Certified Level 1 Thermographer \$300 value.	1		
	DJI Enterprise Dealer Certificate	1		
	FLIR sUAS Product Authorized Dealer Letter	1		

Payment Terms

All prices are valid within 30 calendar days of quote date.

Payment due prior to product shipment, unless terms have been extended at Net 30.

All sales of UAV Packages are Final. Returns of unopened items in the original packaging are subject to a 20% restocking fee.

Product Cost:	\$22,752.00
Delivery Details:	<i>Shipping & Handling</i> \$125.00
Sub Total:	\$22,877.00
Tax (6.85 %):	\$0.00
Total (USD):	\$22,877.00

- 1416
- 599
- 240
207
20415
21415
1,000 for Drone Deploy Pro

Agenda Summary Report (ASR)

Franklin County Board of Commissioners

DATE SUBMITTED: 11-1-2018	PREPARED BY: Capt. Ronelle Nelson
Meeting Date Requested 11-13-2018	PRESENTED BY: Click here to enter text.
ITEM: x Consent Agenda	
	Brought Before the Board Time needed:
SUBJECT / ISSUE: <i>2018 Budget adjustments in the Current Expense Sheriff's Budget and authorizing an appropriation transfer for the purchase of two drones funded by a Homeland Security Grant and a donation from the Sheriff's Foundation</i>	
FISCAL IMPACT: -0-	
BACKGROUND: The Sheriff's Office has applied for and received a Homeland Security Grant to purchase drones. The Sheriff's Foundation has agreed to donate the remainder of the funds needed to purchase the drones. The 2018 Sheriff's budget needs revenue lines for the grant and donation (BARS 33397067/36700000 respectively), as well as a capital line item for the expenditure (BARS 642097).	
RECOMMENDATION: Approve the transfer from the 2018 Current Expense Non-Departmental Ending Fund Balance to the 2018 Current Expense Sheriff budget, as described above, for the purchase of two drones funded by the Homeland Security Department and the Sheriff's Foundation.	
COORDINATION: Sheriff Raymond Sgt. Marcus Conner Sean Davis, Emergency Management Director	
ATTACHMENTS: Communication and quote packet for reference.	
HANDLING / ROUTING: Commissioners Sheriff's Office Accounting	

I certify the above information is accurate and complete.

Ronelle Nelson Ronelle Nelson, Civil Captain

FRANKLIN COUNTY RESOLUTION

BEFORE THE BOARD OF COMMISSIONERS
FRANKLIN COUNTY, WASHINGTON

2018 Budget adjustments in the Current Expense Sheriff's Budget and authorizing an appropriation transfer for the purchase of two drones funded by a Homeland Security Grant and a donation from the Sheriff's Foundation

WHEREAS, the Sheriff's Office has received a HSGP grant award from Homeland Security through the Washington State Military Department and a donation from the Sheriff's Foundation to purchase two drones, and

WHEREAS, the 2018 Sheriff's budget needs revenue lines for the grant and donation (BARS 33397067/36700000 respectively), as well as a capital line item for the expenditure (BARS 642097), and

WHEREAS, the budgeted 2018 Ending Fund Balance in the Current Expense Non-Departmental budget, BARS 101700 5001 (Reserved Fund Balance) has appropriations available to transfer \$50,000 to the Current Expense Sheriff Department, BARS 101520 642097 (Homeland Sec/Sheriff Foundation/Drones) line item for the purchase of the drones, and

WHEREAS, pursuant to *RCW 36.01.010* and *RCW 36.32.120*, the legislative authority of each County is authorized to enter into contracts on behalf of the County and have the care of County property and management of County funds and business; and

WHEREAS, the Board of Franklin County Commissioners constitutes the legislative authority for Franklin County and desires to enter into this agreement as being in the best interest of Franklin County;

NOW, THEREFORE, BE IT RESOLVED the Franklin County Board of Commissioners hereby approves the transfer from the 2018 Current Expense Non-Departmental Ending Fund Balance to the 2018 Current Expense Sheriff budget, as described above, for the purchase of two drones funded by the Homeland Security Department and the Sheriff's Foundation.

APPROVED this 13th day of November, 2018

BOARD OF COUNTY COMMISSIONERS
FRANKLIN COUNTY, WASHINGTON

Chairman

Chairman Pro Tem

Member

ATTEST:

Clerk to the Board

Originals: Commissioners Office
Copy: Sheriff's Office

Pdf: County Administrator

Sheriff J.D. Raymond

Law Enforcement Operations

Commander Rick Rochleau
509-546-5879

Civil Operations

Captain Ronelle Nelson
509-545-3565



Corrections Operations

Commander Stephen Sultemeier
Captain Adam Diaz
Phone: 509-545-3549
Fax: 509-546-582

1016 N. 4th Ave., D201
Pasco, WA 99301

Phone: 509-545-3501 Fax: 509-546-5802

To: Sheriff Raymond

CC: Commander Rochleau

Date: October 16, 2018

Re: UAS Project

Sheriff Raymond,

Based on your direction and the acceptance of our Homeland Security Grant I have requested quotes from five businesses based on a complete DJI Matrice 210 system. The request for quotes is attached as page 2 of this packet. Of the five businesses this was sent to, three returned a quote.

After reviewing all quotes for accuracy, cost, and after-purchase support, I am recommending purchase from DSLRPros in Chatsworth, CA. DSLRPros was the lowest cost and provides free training on our specific systems in person at their business. They will also provide free training materials and assistance for completing the CFR Part 107 certifications for our pilots to become FAA certified and will assist our agency with submitting the necessary exemptions to the FAA for law enforcement related flights.

DSLRPros has built several of these systems for public safety agencies in California and have all items requested in stock. They have advised it would take 5-7 days to ship our systems after receipt of a purchase order.

Aside from cost, my recommendation is largely based on the training and support provided by this company as well as their ability to ship equipment in an expedited manner.

Attached to this packet you will see a breakdown of the costs associated with this project as well as the final quote from DSLRPros. All other quotes will be retained by Emergency Management for compliance with the grant provisions. Items listed that will be purchased from separate companies will be identified on the cost breakdown.

Sgt. Conner

Sheriff J. D. Raymond

Civil Operations

Captain Ronelle Nelson
509-545-3565

Administrative Operations

Captain Rick Rochleau
509-546-5879



Undersheriff Dan McCary

Corrections Operations

Commander Stephen Sultemeier
Captain Adam Diaz
Phone: 509-545-3549
Fax: 509-546-582

1016 N. 4th Ave., D201
Pasco, WA 99301

Phone: 509-545-3501

Fax: 509-546-5802

Greetings,

The Franklin County Sheriff's Office is requesting project quotes to purchase one DJI Matrice 210 unmanned aerial system as outlined below. At the Sheriff's Office discretion, a second complete system may be purchased and/or individual items may be purchased together, or separate of the following items:

DJI Matrice 210

- a. Aircraft body
- b. 3 sets (12 total) propellers
- c. 3 sets of propeller mounting plates
- d. 1 Dual downward gimble mount and dampeners
- e. 1 Single downward gimble mount and dampener
- f. 1 public safety lighting system for aircraft body (for night operations)

1 Cendence Remote controller with cable for connection to CrystalSky monitor
1 CrystalSky 7.85 monitor
1 Inspire 2 remote controller with mobile device holder and charging cable
2 TB50 batteries
6 TB55 batteries
1 charging hub for TB batteries with power cable
1 TB 12v charger with power cable
2 WB36 batteries for CrystalSky monitor
1 WB36 charging unit with power cord
1 Zenmuse XT2 (336x256 13mm 30hz)
1 Zenmuse Z30
GoProfessional Case for DJI Matrice 210
1 year of Drone Deploy Pro

Any and all certifications or package additions that do not increase the cost of the project.

If any additional add-ons are required for proper functionality, safety, or as a requirement for any warranty validation and it will increase the purchase cost please include as an additional line and briefly explain why it is necessary.

Please contact me for any further questions.

Sergeant M. Conner

UAS Build Proposal

DJI Matrice 210 build 1 (With 1 year DroneDeploy Pro) w/ 8 total batteries	21,718.61
Ipad Pro	900.00
evidence.com annual subscription	600.00

Subtotal	23,218.61
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Grant reimbursement	-21,959.00
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DJI Matrice 210 build 2 (without DroneDeploy) w/ 8 batteries	20,639.69
Extra TB55 batteries	3,188.16
Battery case	312.12
Ipad Pro	900.00

Subtotal	25,039.97
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Foundation Reimbursement	-26,299.58
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Franklin County Sheriff's Office
1016 N. 4th Ave.D-201
Pasco, WA 99301
509-545-3565

Purchase Order Number

DRONE2018

PURCHASE ORDER

Name	DSLR Pros		
Address	19850 Nordhoff PL		
City	Chatsworth	CA	91311

Misc	
Date	11/1/2018
Proof/Order Number	

ATTN

Qty	Description	Unit Price	TOTAL
1	2 DJI MATRICE 210 DRONES SEE ATTACHED PRICING	\$ 45,858.58	\$ 45,858.58

SubTotal \$ 45,858.58

TAX

TOTAL \$ 45,858.58

Other

PURCHASE ORDER NUMBER
DRONE2018

PURCHASE AUTHORIZED BY:

Ranelle Nelson

Pricing Matrix

Name	Price	QTY	SKU	Tax	Subtotal
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DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).



ESSENTIAL KIT

DJI Matrice 210	\$7,999.00	2	S-DJI-M210	8%	\$17,277.84
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This Product Includes the
Following Item(s):

- 1x aircraft body
- 1x Cendence remote controller
- 1x CrystalSky (7.85" Monitor)
- 4x propellers (pair)
- 2x intelligent flight battery (TB50)
- 2x intelligent flight battery (TB55)
- 2x WB37 Intelligent Battery
- 1x battery charger
- 1x charging hub
- 1x power cable
- 1x usb cable (with double A ports)
- 1x Micro SD card (16GB)
- 1x vision system calibration plate
- 3x gimbal damper
- 1x propeller mounting plates
- 1x Single Upward Gimbal Connector
- 1x Dual Downward Gimbal Connector
- 4x battery insulation sticker

MATRICE 200 1760S Quick Release Propellers (Part No. 4)	\$21.00	4	S-DJI-M200-1760S-PROPS	8%	\$90.72
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A pair of quick release propellers for the Matrice 200.

MATRICE 200 Propeller Mounting Kit (Part No.	\$15.00	8	S-DJI-M200-PROP-MOUNT	8%	\$129.60
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DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).

5)

Full set of mounting plates
for Matrice 200 Quick
Release 1760S propellers

Night Operations Strobe Light Kit (For Matrice 210)	\$149.99	2	S-NB-STROBE- M210	8%	\$323.98
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DJI Inspire 2 - Remote Controller	\$689.00	2	S-DJI-INS2- CONTROLLER	8%	\$1,488.24
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The DJI Inspire 2 Remote
controller has been
designed to be
comfortable and as useful
as it can be when flying
your Inspire 2 Drone from
DJI.

(Part No.4)

(QTY2) MATRICE 200 TB55 Intelligent Batteries (Part No. 3)	\$738.00	6	S-DJI-M200- TB55-BATT	8%	\$4,782.24
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A pair of higher capacity
batteries for the Matrice
200 Series of drones.

Estimated flight time:

- No Payload = 38 min
- X4S Gimbal = 35 Min
- X5S Gimbal = 33 min
- Z30 Gimbal = 32 min
- Z30 + XT Gimbal =
28 min
- Z30 + X5S Gimbal =
26 min

DJI Zenmuse XT2 R 336 13MM (30hz)	\$7,799.00	2	S-DJI-ZEN- XT2-336-30- 13	8%	\$16,845.84
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DJI Zenmuse Z30	\$2,999.00	2	S-DJI-Z30	8%	\$6,477.84
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- 30x optical zoom
- <https://www.facebook.com/DSLRPros/videos/720402891460783/>

DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).

- Digital zoom up to 6x (total magnification up to 180x)
- Tap Zoom
- Extremely stable even when fully zoomed in

DSLRPros Swag Bag Includes - - 1x FREE 3.5' Launch Pad - 1x FREE Lanyard - 1x FREE Battery Safe LiPo Bag - 1x FREE DSLRPros Strap	\$0.00	2	DSLRPROSSW AGBAG	8%	\$0.00
Firmware Update Service	\$45.00	2	FIRMUP	0%	\$90.00
GoProfessional Cases DJI Matrice 200 Case Capable of safely storing everything that comes with the Matrice 200 drone and more in the custom cut foam.	\$739.00	2	S-GPC-M200-CASE	8%	\$1,596.24
GoProfessional Cases DJI Matrice 200/210 12 Battery Case Holds 12x TB55 Batteries / 24x TB50 Batteries, or a combination of both with foam inserts.	\$289.00	1	S-GPC-TB	8%	\$312.12
Drone Deploy PRO (Annual Subscription) Core Features <ul style="list-style-type: none"> • Map + 3D Model Processing: Unlimited • Max Photo Upload per Map: 1,000 • Max 2D Resolution: 2 cm/pixel 	\$999.00	1	V-DDEPLOY-PRO-12	8%	\$1,078.92

DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).



- Processing Priority:
Medium Priority
- Support: Email + Chat

Special Features

- Android + iOS Mobile App
- Annotations +
Collaboration
- NDVI + Elevation Layers
- Volume Measurement
- Map + 3D Export

SHIPPING AND HANDLING

Hazardous Materials Charge	\$65.00	1	0%	\$65.00
Handling charge for LiPo battery				
Estimated Shipping	\$300.00	1	0%	\$300.00

DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).

Subtotal	\$50,858.58
Discount	-\$5,000.00
Total	\$45,858.58

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UAS Build Proposal

DJI Matrice 210 build 1 (With 1 year DroneDeploy Pro)	21,718.61	
w/ 8 total batteries		
Ipad Pro	900.00	
evidence.com annual subscription	600.00	
Subtotal		23,218.61
Grant reimbursement		-21,959.00

DJI Matrice 210 build 2 (without DroneDeploy)	20,639.69	
w/ 8 batteries		
Extra TB55 batteries	3,188.16	
Battery case	312.12	
Ipad Pro	900.00	
Subtotal		25,039.97
Foundation Reimbursement		-26,299.58

Matrice 210 - XT2 First Responder - Aerial Kit

Prepared by:
Derek Wheeler

DSLRPros.com
sales@dslrpros.com

Pricing valid for 30 days after date received

Prepared for:
Marcus Conner

Franklin Co Sheriff's Office

RFQR ID: AKJEU-ZMZVZ-HVXD2-H8NNR
Date Created: Oct 08, 2018



www.dslrpros.com | 877-299-1075
19850 Nordhoff Pl. Chatsworth, CA 91311

Robust Dual-Sensor Thermal Solution

Ready for Action

Matrice 200 Series Airframe

Fly with Confidence and Safety.

DJI Pilot App and FlightHub

Multi-Payload Configuration Options

Flight Time Estimates

Payment Options

Financing Available

Purchase Orders

Wire Transfer Method

Signatures

DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).

Agenda Summary Report (ASR)

Franklin County Board of Commissioners

DATE SUBMITTED: Click here to enter text.	PREPARED BY: Jacque Cook
Meeting Date Requested: Click here to enter text.	PRESENTED BY: Sean T. Davis
ITEM: (Select One) <input checked="" type="checkbox"/> Consent Agenda <input type="checkbox"/> Brought Before the Board Time needed:	
SUBJECT: Homeland Security 2017 Professional Services Contract	
FISCAL IMPACT: Provide Franklin County \$21,059.00 for Franklin County Sheriff's Office to obtain On-Scene Security, Protection, and Search and Rescue equipment (ROV-Drone) for public safety.	
BACKGROUND: Franklin County Emergency Management (FCEM) is the coordinating agency for Homeland Security SHSP 2017 grant funds for Franklin County. Franklin County needs to have a contract with FCEM so Homeland Security Funds can be passed thru to Franklin County.	
RECOMMENDATION: The Franklin County Board of Commissioners pass a resolution approving the Professional Services Contract for Homeland Security grant SHSP 2017 for the purchase of On-Scene Security, Protection, and Search and Rescue equipment for the county.	
COORDINATION: The Franklin County Users Group recommended to the FCEM Board that 1 equipment project and 1 training project be approved for utilizing the Homeland Security grant SHSP 2017 grant funds. The FCEM Board approved the two projects.	
ATTACHMENTS: <ol style="list-style-type: none">1. Franklin County Resolution Form2. SHSP 2017 Professional Services Contract between FCEM and Franklin County	
HANDLING / ROUTING: <ol style="list-style-type: none">1. Sean T. Davis – Director, Franklin County Emergency Management: sdavis@co.franklin.wa.us2. Jacque Cook – Administrative Executive, Franklin County Emergency Management: jcook@co.franklin.wa.us	

I certify the above information is accurate and complete.

Sean Davis, Director Name, Title

Leaves 24,799.58
for foundation plus
any additional

FRANKLIN COUNTY RESOLUTION 2018 228

**BEFORE THE BOARD OF COMMISSIONERS
FRANKLIN COUNTY, WASHINGTON**

**RE: PROFESSIONAL SERVICES CONTRACT BETWEEN FRANKLIN COUNTY AND
FRANKLIN COUNTY EMERGENCY MANAGEMENT**

WHEREAS, Franklin County Emergency Management submitted a Professional Services Contract to Franklin County for approval; and

WHEREAS, The Franklin County Professional Services Contract will be \$21,059 for On-Scene Security, Protection, Search and Rescue Equipment are to be reimbursed by the Homeland Security SHSP 2017 grant, and

WHEREAS, approval of the contract is required by Homeland Security policy for 2017 SHSP grant reimbursement to be paid to Franklin County by Franklin County Emergency Management, and

WHEREAS, pursuant to RCW 36.013010 and RCW 36.32.120 the legislative authority of each county is authorized to enter into contracts on behalf of the county and ensure the care of county property and management of county funds and business; and

WHEREAS, the Board of Franklin County Commissioners constitutes the legislative authority of Franklin County and desires to enter into the attached agreement as being in the best interest of Franklin County; and


NOW, THEREFORE, BE IT RESOLVED that the Franklin County Board of Commissioners does hereby approves the attached Professional Services Contract between Franklin County and Franklin County Emergency Management for reimbursement of the 2017 SHSP grant.

APPROVED this 10 day of JULY, 2018.

**BOARD OF COUNTY COMMISSIONERS
FRANKLIN COUNTY, WASHINGTON**


Chair


Chair Pro Tem


Member

ATTEST:


Clerk to the Board



**FRANKLIN COUNTY
EMERGENCY MANAGEMENT**

1011 E. Ainsworth Street
Pasco, WA 99301
(509) 545-3546 Main Line
(509) 545-2139 Fax



TO: Brad Peck, Franklin County – Commissioner

FROM: Jacque Cook – Franklin County Emergency Management

SUBJECT: Professional Services Contract between FCEM & Franklin County – Sheriff's Department

Re: Washington State Contract#: E18-146, FFY 2017

DATE: 06/22/2018

Included with this memo you will find the Professional Services Contract between Franklin County Emergency Management (FCEM) and the Franklin County – Sheriff's Office as well as the following Exhibits:

Exhibit A: Services Provided by the Parties
Exhibit B: Compensation
Exhibit C: Debarment Certification
Exhibit D: 2 CFR Part 200 Subpart F Audit Certification
Exhibit E: FFATA
Exhibit F: W9-2017
Exhibit G: NIMS, and
Exhibit H: State Contract E18-146

The following will need to be completed and/or signed:

Pages 9 & 18 of the Professional Services Contract,
Exhibit C: Debarment Certification,
Exhibit D: 2 CFR Part 200 Subpart F Audit Certification,
Exhibit E: FFATA,
Exhibit F: W9-2017, and
Exhibit G: NIMS.

Please feel free to contact me at (509) 545-3546 if you have any questions or concerns.

PERSONAL SERVICES CONTRACT TERMS AND CONDITIONS

THIS CONTRACT is made and entered into by and between **FRANKLIN COUNTY EMERGENCY MANAGEMENT**, a political subdivision, with its principal offices at 1011 E. Ainsworth Street, Pasco, WA 99301, hereinafter "**FCEM**", and **Franklin County – FCSO** with its principal offices at **1016 N. Fourth Ave., Pasco, Washington 99301**, hereinafter "**CONTRACTOR**".

In consideration of the mutual benefits and covenants contained herein, the parties agree as follows:

1. CONTRACT DOCUMENTS

This \$21,059.00 Contract consists of the following documents:

- a. **Exhibit A: Services Provided by the Parties,**
- b. **Exhibit B: Compensation,**
- c. **Exhibit C: Debarment Certification,**
- d. **Exhibit D: 2 CFR Part 200 Subpart F Audit Certification,**
- e. **Exhibit E: FFATA,**
- f. **Exhibit F: W9-2017,**
- g. **Exhibit G: NIMS, and**
- h. **Exhibit H: State Contract E18-146.**

2. DURATION OF CONTRACT

The term of this Contract shall **begin 1 September 2017**, and shall **terminate 30 November 2019**. The CONTRACTOR shall complete all work by the time(s) specified herein, or if no such time is otherwise specified, no later than the expiration date.

3. SERVICES PROVIDED

The CONTRACTOR shall perform the following services:

- a. A detailed description of the services to be performed by the CONTRACTOR is set forth in Exhibit "A, Scope of Work", which is attached hereto and incorporated herein by reference.
- b. The CONTRACTOR agrees to provide its own labor and materials. Unless otherwise provided in this Contract, no material, labor, or facilities will be furnished by FCEM.

- c. The CONTRACTOR shall complete its work in a timely manner and in accordance with the schedule and requirements agreed to by the parties and stipulated in Washington State **Contract #: E18-146, FFY 2017 Homeland Security Grant Program, State Homeland Security Program, CFDA #: 97.067 - HSGP**. Two items need to be noted: 1.) At a minimum, **25%** of the 2017 SHSP award must be spent on law enforcement terrorism prevention-activities; 2.) The Contractor will not be reimbursed for personnel costs in excess of 50% of their portion of the 2017 SHSP award.
- d. The CONTRACTOR **WILL** prepare and present status reports semi-annually and other information that may be pertinent and necessary, or as may be requested by FCEM. Reimbursements will be held if not completed.
- e. The Contractor shall use the funds to perform tasks as described in the Statement of Work and Budget portions of this contract.
- f. The Contractor shall submit at a **maximum-monthly and a minimum-quarterly**, signed and approved, invoice vouchers (State Form A-19) and a Reimbursement Spreadsheet to FCEM for costs incurred.
- g. The Contractor agrees that all exercises must comply with the Homeland Security Exercise Evaluation Program (HSEEP). Upon completion of the exercise, an After Action Report and an Improvement Plan must be prepared and submitted to the FEMA portal within 60 days of completion of the exercise. Reimbursements for exercise related expenditures cannot be made until this requirement has been met.
- h. The Contractor agrees that to receive any federal preparedness funding, all environmental and Historical Protection (EHP) Program compliance requirements outlined in applicable guidance must be met. The Contractor is advised that all projects that involve disturbing earth, communication towers, physical security enhancements, new construction, renovation, and modifications to buildings and structures that are 50 years old or older require EHP review. All other projects, including training and exercise activities, must be evaluated to determine impact. If impact is identified they must also go through an EHP review.
- i. The Contractor agrees that to receive any federal preparedness funding, all National Incident Management System (NIMS) compliance requirements outlined in applicable guidance must be met.
- j. The Contractor agrees that grant funds may not be used to replace or supplant existing funding.
- k. The Contractor agrees to provide a match of \$0 of non-federal origin.
- l. The Contractor acknowledges that since this contract involves federal funding, the period of performance described herein will likely begin prior to the availability of

appropriated federal funds. The Contractor agrees that it will not hold FCEM, the State of Washington, or the United States liable for any damages, claim for reimbursement, or any type of payment whatsoever for services performed under this contract prior to distribution of appropriated federal funds.

- m. The Contractor agrees that it will not hold FCEM, the State of Washington, or the United States liable for any damages, claim for reimbursement or any type of payment if federal funds are not appropriated or are not appropriated in a particular amount.

FCEM shall perform the following services:

In order to assist the CONTRACTOR in fulfilling its duties under this Contract, FCEM shall provide the following:

- a. Relevant information as exists to assist the CONTRACTOR with the performance of the CONTRACTOR'S services.
- b. Coordination with other Counties or other Consultants as necessary for the performance of the CONTRACTOR'S services.
- c. Reimbursement for planning, training, and exercise to be vouchered in a timely manner.

4. CONTRACT REPRESENTATIVES

Each party to this Contract shall have a contract representative. Each party may change its representative upon providing written notice to the other party. The parties' representatives are as follows:

a. For CONTRACTOR: **Franklin County – FCSO**

Name of Representative: Brad Peck

Title: Chairman, Franklin County Board of Commissioners

Mailing Address: 1016 N. Fourth Ave.

City, State, and Zip Code: Pasco, WA 99301

Telephone Number: (509) 545-3535

Fax Number: (509) 545-3573

Email Address: bpeck@co.franklin.wa.us

b. For FCEM: **Franklin County Emergency Management**

Name of Representative: Sean T. Davis

Title: Director

Mailing Address: 1011 E. Ainsworth Street

City, State, and Zip Code: Pasco, WA 99301

Telephone Number: (509) 545-3546

Fax Number: (509) 545-2139

Email Address: sdavis@co.franklin.wa.us

5. COMPENSATION

For the services performed hereunder, the CONTRACTOR shall be paid as follows:

- a. A detailed description of the compensation to be paid by the FCEM is set forth in Exhibit B, "Compensation", which is attached hereto and incorporated herein by reference.

- b. The maximum total amount payable by FCEM to the CONTRACTOR under this Contract shall **not exceed \$21,059.00** including sales tax. The CONTRACTOR shall be paid by reimbursement through the state A-19 process.
- c. No payment shall be made for any work performed by the CONTRACTOR, except for work identified and set forth in this Contract.
- d. The CONTRACTOR may, in accordance with Exhibit "B," submit invoices to FCEM not less than quarterly and not more than once per month during the progress of the work for partial payment of work completed to date. Invoices shall cover the time CONTRACTOR performed work for FCEM during the billing period. FCEM shall pay the CONTRACTOR for services rendered in the month following the actual delivery of the work and will remit payment within thirty (30) days from the date of billing.
- e. The CONTRACTOR shall not be paid for services rendered under this Contract unless and until they have been performed in compliance with the state contract.
- f. In the event the CONTRACTOR has failed to perform any substantial obligation to be performed by the CONTRACTOR under this Contract and such failure has not been cured within ten (10) days following notice from FCEM, then FCEM may, in its sole discretion, upon written notice to the CONTRACTOR, withhold any and all monies due and payable to the CONTRACTOR, without penalty, until such failure to perform is cured or otherwise adjudicated. "Substantial" for purposes of this contract means faithfully fulfilling the terms of this contract with variances only for technical or minor omissions or defects.
- g. Unless otherwise provided in this Contract or any exhibits or attachments hereto, the CONTRACTOR will not be paid for any billings or invoices presented for services rendered prior to the execution of this Contract or after its termination.

6. AMENDMENTS AND CHANGES IN WORK

- a. In the event of any errors or omissions by the CONTRACTOR in the performance of any work required under this Contract, the CONTRACTOR shall make any and all necessary corrections without additional compensation. All work submitted by the CONTRACTOR shall be certified by the CONTRACTOR and checked for errors and omissions. The CONTRACTOR shall be responsible for the accuracy of the work, even if the work is accepted by FCEM.
- b. No amendment or modification shall be made to this Contract, unless set

forth in a written Contract Amendment signed by both parties' authorized representatives and attached to this contract. Work under a Contract Amendment shall not proceed until the Contract Amendment is duly executed by the FCEM.

7. HOLD HARMLESS AND INDEMNIFICATION

- a. The CONTRACTOR shall hold harmless, indemnify and defend the FCEM, its officers, officials, employees and agents, from and against any and all claims, actions, suits, liability, loss, expenses, damages, and judgments of any nature whatsoever, including reasonable costs and attorneys' fees in defense thereof, for injury, sickness, disability or death to persons or damage to property or business, caused by or arising out of the CONTRACTOR'S acts, errors or omissions in the performance of this Contract. PROVIDED, that the CONTRACTOR'S obligation hereunder shall not extend to injury, sickness, death or damage caused by or arising out of the sole negligence of the FCEM, its officers, officials, employees or agents.
- b. In any and all claims against the FCEM, its officers, officials, employees and agents by any employee of the CONTRACTOR, subcontractor, anyone directly or indirectly employed by any of them, or anyone for whose acts any of them may be liable, the indemnification obligation under this Section shall not be limited in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for the CONTRACTOR or subcontractor under Workers Compensation acts, disability benefit acts, or other employee benefit acts, it being clearly agreed and understood by the parties hereto that the CONTRACTOR expressly waives any immunity the CONTRACTOR might have had under such laws, including but not limited to Title 51 of the Revised Code of Washington. **By executing this Contract, the CONTRACTOR acknowledges that the foregoing waiver has been mutually negotiated by the parties and that the provisions of this Section shall be incorporated, as relevant, into any contract the CONTRACTOR makes with any subcontractor or agent performing work hereunder. CONTRACTOR'S obligations under this Section [7] shall survive termination and expiration of this Contract.**
- c. The CONTRACTOR'S obligations hereunder shall include, but are not limited to, investigating, adjusting and defending all claims alleging loss from action, error or omission, or breach of any common law, statutory or other delegated duty by the CONTRACTOR, the CONTRACTOR'S employees, agents or subcontractors.

8. INSURANCE

- a. **Professional Legal Liability:** Prior to the start of work under this Contract, the CONTRACTOR, if he, she or it is a licensed professional, shall maintain Professional Legal Liability or Professional Errors and Omissions coverage appropriate to the CONTRACTOR'S profession and shall be written subject to limits of not less than one million dollars (\$1,000,000) per occurrence, loss or person. If the policy contains a general aggregate or policy limit it shall be at least two times the incident, loss or person limit.

The coverage shall apply to liability for a professional error, act or omission arising out of the scope of the CONTRACTOR'S services defined in this Contract. Coverage shall not exclude bodily injury or property damage. Coverage shall not exclude hazards related to the work rendered as part of the Contract or within the scope of the CONTRACTOR'S services as defined by this Contract including testing, monitoring, measuring operations, or laboratory analysis where such services are rendered as part of the Contract. The policy shall state that coverage is claims made, and state the retroactive date. CONTRACTOR is also required to buy claims made professional liability insurance for a period of 36 months after completion of this Contract, which can be satisfied by the continuous purchase of the above referenced insurance or an extended reporting period policy. CONTRACTOR shall annually provide FCEM with proof of all such insurance.

- b. **Workers Compensation:** CONTRACTOR shall comply with all State of Washington workers compensation statutes and regulations. Prior to the start of work under this Contract, workers compensation coverage shall be provided for all employees of CONTRACTOR and employees of any subcontractor or sub-subcontractor. Coverage shall include bodily injury (including death) by accident or disease, which arises out of or in connection with the performance of this Contract. Except as prohibited by law, CONTRACTOR waives all rights of subrogation against FCEM for recovery of damages to the extent they are covered by workers compensation, employers liability, commercial liability or commercial umbrella liability insurance.

If CONTRACTOR, subcontractor, or sub-subcontractor fails to comply with all State of Washington workers compensation statutes and regulations and FCEM incurs fines or is required by law to provide benefits to or obtain coverage for such employees, CONTRACTOR shall indemnify FCEM. Indemnity shall include all fines, payment of benefits to CONTRACTOR or subcontractor employees, or their heirs or legal representatives, and the cost of effecting coverage on behalf of such employees. Any amount owed to FCEM by CONTRACTOR pursuant to the indemnity agreement may be deducted from any payments owed by FCEM to CONTRACTOR for

BEFORE THE BOARD OF COMMISSIONERS
FRANKLIN COUNTY, WASHINGTON

2018 Budget adjustments in the Current Expense Sheriff's Budget and authorizing an appropriation transfer for the purchase of two drones funded by a Homeland Security Grant and a donation from the Sheriff's Foundation

WHEREAS, the Sheriff's Office has received a HSGP grant award from Homeland Security through the Washington State Military Department and a donation from the Sheriff's Foundation to purchase two drones, and

WHEREAS, the 2018 Sheriff's budget needs revenue lines for the grant and donation (BARS 33397067/36700000 respectively), as well as a capital line item for the expenditure (BARS 642097), and

WHEREAS, the budgeted 2018 Ending Fund Balance in the Current Expense Non-Departmental budget, BARS 101700 5001 (Reserved Fund Balance) has appropriations available to transfer \$50,000 to the Current Expense Sheriff Department, BARS 101520 642097 (Homeland Sec/Sheriff Foundation/Drones) line item for the purchase of the drones, and


WHEREAS, pursuant to *RCW 36.01.010* and *RCW 36.32.120*, the legislative authority of each County is authorized to enter into contracts on behalf of the County and have the care of County property and management of County funds and business; and

WHEREAS, the Board of Franklin County Commissioners constitutes the legislative authority for Franklin County and desires to enter into this agreement as being in the best interest of Franklin County;

NOW, THEREFORE, BE IT RESOLVED the Franklin County Board of Commissioners hereby approves the transfer from the 2018 Current Expense Non-Departmental Ending Fund Balance to the 2018 Current Expense Sheriff budget, as described above, for the purchase of two drones funded by the Homeland Security Department and the Sheriff's Foundation.

APPROVED this 6th day of November, 2018

BOARD OF COUNTY COMMISSIONERS
FRANKLIN COUNTY, WASHINGTON


Chairman


Chairman Pro Tem


Member

ATTEST:


Clerk to the Board

Originals: Commissioners Office
Copy: Sheriff's Office

Pdf. County Administrator

COPY

Sheriff J.D. Raymond



Law Enforcement Operations

Commander Rick Rochleau
509-546-5879

Civil Operations

Captain Ronelle Nelson
509-545-3565

Corrections Operations

Commander Stephen Sultermeier
Captain Adam Diaz
Phone: 509-545-3549
Fax: 509-546-582

1016 N. 4th Ave., D201
Pasco, WA 99301
Phone: 509-545-3501 Fax: 509-546-5802

To: Sheriff Raymond

CC: Commander Rochleau

Date: October 16, 2018

Re: UAS Project

Sheriff Raymond,

Based on your direction and the acceptance of our Homeland Security Grant I have requested quotes from five businesses based on a complete DJI Matrice 210 system. The request for quotes is attached as page 2 of this packet. Of the five businesses this was sent to, three returned a quote.

After reviewing all quotes for accuracy, cost, and after-purchase support, I am recommending purchase from DSLRPros in Chatsworth, CA. DSLRPros was the lowest cost and provides free training on our specific systems in person at their business. They will also provide free training materials and assistance for completing the CFR Part 107 certifications for our pilots to become FAA certified and will assist our agency with submitting the necessary exemptions to the FAA for law enforcement related flights.

DSLRPros has built several of these systems for public safety agencies in California and have all items requested in stock. They have advised it would take 5-7 days to ship our systems after receipt of a purchase order.

Aside from cost, my recommendation is largely based on the training and support provided by this company as well as their ability to ship equipment in an expedited manner.

Attached to this packet you will see a breakdown of the costs associated with this project as well as the final quote from DSLRPros. All other quotes will be retained by Emergency Management for compliance with the grant provisions. Items listed that will be purchased from separate companies will be identified on the cost breakdown.

Sgt. Conner

Sheriff J. D. Raymond

Civil Operations

Captain Ronelle Nelson
509-545-3565

Administrative Operations

Captain Rick Rochleau
509-546-5879



Undersheriff Dan McCary

Corrections Operations

Commander Stephen Sultemeier
Captain Adam Diaz
Phone: 509-545-3549
Fax: 509-546-582

1016 N. 4th Ave., D201
Pasco, WA 99301

Phone: 509-545-3501

Fax: 509-546-5802

Greetings,

The Franklin County Sheriff's Office is requesting project quotes to purchase one DJI Matrice 210 unmanned aerial system as outlined below. At the Sheriff's Office discretion, a second complete system may be purchased and/or individual items may be purchased together, or separate of the following items:

DJI Matrice 210

- a. Aircraft body
- b. 3 sets (12 total) propellers
- c. 3 sets of propeller mounting plates
- d. 1 Dual downward gimble mount and dampeners
- e. 1 Single downward gimble mount and dampener
- f. 1 public safety lighting system for aircraft body (for night operations)

- 1 Cendence Remote controller with cable for connection to CrystalSky monitor
- 1 CrystalSky 7.85 monitor
- 1 Inspire 2 remote controller with mobile device holder and charging cable
- 2 TB50 batteries
- 6 TB55 batteries
- 1 charging hub for TB batteries with power cable
- 1 TB 12v charger with power cable
- 2 WB36 batteries for CrystalSky monitor
- 1 WB36 charging unit with power cord
- 1 Zenmuse XT2 (336x256 13mm 30hz)
- 1 Zenmuse Z30
- GoProfessional Case for DJI Matrice 210
- 1 year of Drone Deploy Pro

Any and all certifications or package additions that do not increase the cost of the project.

If any additional add-ons are required for proper functionality, safety, or as a requirement for any warranty validation and it will increase the purchase cost please include as an additional line and briefly explain why it is necessary.

Please contact me for any further questions.

Sergeant M. Conner

UAS Build Proposal

DJI Matrice 210 build 1 (With 1 year DroneDeploy Pro) w/ 8 total batteries	21,718.61	
Ipad Pro	900.00	
evidence.com annual subscription	600.00	
Subtotal		23,218.61
Grant reimbursement		-21,959.00
DJI Matrice 210 build 2 (without DroneDeploy) w/ 8 batteries	20,639.69	
Extra TB55 batteries	3,188.16	
Battery case	312.12	
Ipad Pro	900.00	
Subtotal		25,039.97
Foundation Reimbursement		-26,299.58

Matrice 210 - XT2 First Responder - Aerial Kit

Prepared by:
Derek Wheeler

DSLRPros.com
sales@dslrpros.com

Pricing valid for 30 days after date received

Prepared for:
Marcus Conner

Franklin Co Sheriff's Office

RFQR ID: AKJEU-ZMZVZ-HVXD2-H8NNR
Date Created: Oct 08, 2018



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19850 Nordhoff Pl. Chatsworth, CA 91311

Robust Dual-Sensor Thermal Solution

Ready for Action

Matrice 200 Series Airframe

Fly with Confidence and Safety

DJI Pilot App and FlightHub

Multi-Payload Configuration Options

Flight Time Estimates

Payment Options

Financing Available

Purchase Orders

Wire Transfer Method

Signatures

DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).

Pricing Matrix

Name	Price	QTY	SKU	Tax	Subtotal
------	-------	-----	-----	-----	----------

DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).

ESSENTIAL KIT

DJI Matrice 210	\$7,999.00	2	S-DJI-M210	8%	\$17,277.84
------------------------	-------------------	----------	-------------------	-----------	--------------------

This Product Includes the
Following Item(s):

- 1x aircraft body
- 1x Cendence remote controller
- 1x CrystalSky (7.85" Monitor)
- 4x propellers (pair)
- 2x intelligent flight battery (TB50)
- 2x intelligent flight battery (TB55)
- 2x WB37 Intelligent Battery
- 1x battery charger
- 1x charging hub
- 1x power cable
- 1x usb cable (with double A ports)
- 1x Micro SD card (16GB)
- 1x vision system calibration plate
- 3x gimbal damper
- 1x propeller mounting plates
- 1x Single Upward Gimbal Connector
- 1x Dual Downward Gimbal Connector
- 4x battery insulation sticker

MATRICE 200 1760S Quick Release Propellers (Part No. 4)	\$21.00	4	S-DJI-M200-1760S-PROPS	8%	\$90.72
--	----------------	----------	-------------------------------	-----------	----------------

A pair of quick release propellers for the Matrice 200.

MATRICE 200 Propeller Mounting Kit (Part No.	\$15.00	8	S-DJI-M200-PROP-MOUNT	8%	\$129.60
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DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).

5)

Full set of mounting plates
for Matrice 200 Quick
Release 1760S propellers

Night Operations Strobe Light Kit (For Matrice 210)	\$149.99	2	S-NB-STROBE- M210	8%	\$323.98
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DJI Inspire 2 - Remote Controller	\$689.00	2	S-DJI-INS2- CONTROLLER	8%	\$1,488.24
--	-----------------	----------	-----------------------------------	-----------	-------------------

The DJI Inspire 2 Remote
controller has been
designed to be
comfortable and as useful
as it can be when flying
your Inspire 2 Drone from
DJI.

(Part No.4)

(QTY2) MATRICE 200 TB55 Intelligent Batteries (Part No. 3)	\$738.00	6	S-DJI-M200- TB55-BATT	8%	\$4,782.24
---	-----------------	----------	----------------------------------	-----------	-------------------

A pair of higher capacity
batteries for the Matrice
200 Series of drones.

Estimated flight time:

- No Payload = 38 min
- X4S Gimbal = 35 Min
- X5S Gimbal = 33 min
- Z30 Gimbal = 32 min
- Z30 + XT Gimbal =
28 min
- Z30 + X5S Gimbal =
26 min

DJI Zenmuse XT2 R 336 13MM (30hz)	\$7,799.00	2	S-DJI-ZEN- XT2-336-30- 13	8%	\$16,845.84
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DJI Zenmuse Z30	\$2,999.00	2	S-DJI-Z30	8%	\$6,477.84
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- 30x optical zoom
- <https://www.facebook.com/DSLRPros/videos/720402891460783/>

DSLRPros offers competitive pricing and will PRICE MATCH. We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).



- Digital zoom up to 6x (total magnification up to 180x)
- Tap Zoom
- Extremely stable even when fully zoomed in

DSLRPros Swag Bag Includes - - 1x FREE 3.5' Launch Pad - 1x FREE Lanyard - 1x FREE Battery Safe LiPo Bag - 1x FREE DSLRPros Strap	\$0.00	2	DSLRPROSSW AGBAG	8%	\$0.00
Firmware Update Service	\$45.00	2	FIRMUP	0%	\$90.00
GoProfessional Cases DJI Matrice 200 Case Capable of safely storing everything that comes with the Matrice 200 drone and more in the custom cut foam.	\$739.00	2	S-GPC-M200- CASE	8%	\$1,596.24
GoProfessional Cases DJI Matrice 200/210 12 Battery Case Holds 12x TB55 Batteries / 24x TB50 Batteries, or a combination of both with foam inserts.	\$289.00	1	S-GPC-TB	8%	\$312.12
Drone Deploy PRO (Annual Subscription) Core Features • Map + 3D Model Processing: Unlimited • Max Photo Upload per Map: 1,000 • Max 2D Resolution: 2 cm/pixel	\$999.00	1	V-DDEPLOY- PRO-12	8%	\$1,078.92

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- Processing Priority:
Medium Priority
- Support: Email + Chat

Special Features

- Android + iOS Mobile App
- Annotations +
Collaboration
- NDVI + Elevation Layers
- Volume Measurement
- Map + 3D Export

SHIPPING AND HANDLING

Hazardous Materials Charge	\$65.00	1	0%	\$65.00
Handling charge for LiPo battery				
Estimated Shipping	\$300.00	1	0%	\$300.00

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Subtotal	\$50,858.58
Discount	-\$5,000.00
Total	\$45,858.58

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Agenda Summary Report (ASR)

Franklin County Board of Commissioners

DATE SUBMITTED: 11-1-2018	PREPARED BY: Capt. Ronelle Nelson
Meeting Date Requested 11-06-2018	PRESENTED BY: Click here to enter text.
ITEM: x Consent Agenda	
Brought Before the Board Time needed:	
SUBJECT / ISSUE: <i>2018 Budget adjustments in the Current Expense Sheriff's Budget and authorizing an appropriation transfer for the purchase of two drones funded by a Homeland Security Grant and a donation from the Sheriff's Foundation</i>	
FISCAL IMPACT: -0-	
BACKGROUND: The Sheriff's Office has applied for and received a Homeland Security Grant to purchase drones. The Sheriff's Foundation has agreed to donate the remainder of the funds needed to purchase the drones. The 2018 Sheriff's budget needs revenue lines for the grant and donation (BARS 33397067/36700000 respectively), as well as a capital line item for the expenditure (BARS 642097).	
RECOMMENDATION: Approve the transfer from the 2018 Current Expense Non-Departmental Ending Fund Balance to the 2018 Current Expense Sheriff budget, as described above, for the purchase of two drones funded by the Homeland Security Department and the Sheriff's Foundation.	
COORDINATION: Sheriff Raymond Sgt. Marcus Conner Sean Davis, Emergency Management Director	
ATTACHMENTS: Communication and quote packet for reference.	
HANDLING / ROUTING: Commissioners Sheriff's Office Accounting	

I certify the above information is accurate and complete.

Ronelle Nelson Ronelle Nelson, Civil Captain

MISCELLANEOUS BUDGET VOUCHER

FRANKLIN COUNTY

PASCO, WASHINGTON

VOUCHER #: **102339**DEPT. ACCOUNT #: 639 000 001CLAIMANT'S VENDOR #: **V000664**BUDGET LINE ITEM #: 525 10 41 0087CLAIMANT: **Franklin County Sheriff's Office**

BUDGET LINE ITEM #: _____

ADDRESS: 1016 N. 4th Ave
Pasco, WA 99301TOTAL \$ AMOUNT: **21,059.00**DATE: 01/09/19

INVOICE DATE	LINE NO.	DETAIL	AMOUNT
12/31/18	2018	DRONE Grant Reimbursement for Drone	21,059.00
			0.00

TOTAL: \$21,059.00

I, THE UNDERSIGNED, DO HEREBY CERTIFY UNDER PENALTY OF PERJURY, THAT THE MATERIALS HAVE BEEN FURNISHED, THE SERVICES RENDERED OR THE LABOR PERFORMED AS DESCRIBED HEREIN, AND THAT THE CLAIM IS A JUST, DUE AND UNPAID OBLIGATION AGAINST FRANKLIN COUNTY EMERGENCY MANAGEMENT OF FRANKLIN COUNTY, WASHINGTON AND THAT I AM AUTHORIZED TO AUTHENTICATE AND CERTIFY TO SUCH CLAIM.

SIGNED:


Director
Administrative Executive

Franklin County Emergency Management

1011 E. Ainsworth Street

Pasco, WA 99301

(509) 545-3546